



**Darwin
Innovation
HUB**

The logo is centered on a dark gray background with a subtle geometric pattern of thin, light gray lines forming a network of triangles. The logo itself is a black square with a thin white border. Inside the square, the text "Darwin Innovation HUB" is written in white. "Darwin" and "Innovation" are in a clean, sans-serif font, stacked vertically. "HUB" is in a much larger, bold, sans-serif font, with the "H" and "B" being significantly larger than the "U".



DARWIN INNOVATION HUB

Creating pathways to the future

The Darwin Innovation Hub is a co-working space and innovation ecosystem located in the heart of Darwin's CBD, the space is built for networking, Asian engagement, incubator programs, events, mentoring and investment. Our startups will be able to collaborate and grow internationally in a state-of-the-art facility, with a management team able to deliver key services and world class mentorship.

We will take Australian innovations to the world born out of Northern Australian key verticals. Whether you are an entrepreneur, social entrepreneur, techie, designer, creative, corporate professional, freelancer, student or in the midst of a career change – join our collaborative community and take the first step on our innovation pathway to the future.



LOCATED IN DARWIN'S CBD

The Hub is more than just a co-working space

BUILDING THE NT STARTUP COMMUNITY

We are committed to growing and supporting the NT startup community, with our partners the Northern Territory Government and Charles Darwin University. Your startup will be supported by people who can take you to the next level.

GROWING OUR ECOSYSTEM

Our ecosystem is structured to support exciting, scalable startups. Your startup will be supported by an ecosystem of mentors, investors, media contacts, industry experts and commercial enterprise.

DIH MEMBERSHIP

24/7 swipe card access, NBN Wifi internet connection, 6 bookable boardrooms, printing (B/W & color), unlimited tea & coffee, kitchen w/ microwave/fridge/kettle, bike storage, permanent mail address, discounts off bookings and ticket sales

MEMBER ONLY PROGRAMS

Our startup programs include Industry workshops, Scholarships, Expert in Residence, Mentors in Residence, Indigenous Programs, Migrant Innovation (NT) Programs and much more...



INCUBATE, FOSTER, COMMERCIALISE & EXPAND

We will take Australian innovations to the world born out of Northern Australian key verticals

INDUSTRY FOCUS

The Hub has an ongoing strategic relationship with Charles Darwin University (CDU) providing commercialisation pathways for CDU research companies. It is a place to incubate, foster and commercialise CDU start-ups.

The Hub provides CDU research companies with mentorship and direct access to venture capital. We have an integrated learning ethic which supports work experience and internship programs for students.

The Hub fosters collaborative research development agreements between business, government and CDU.

INTERNATIONAL FOCUS

Building and expanding our innovation and industry relationship with Singapore and China are key strategies of the Hub. We see ongoing bilateral value in Australia's comprehensive strategic partnerships (CSP) with Singapore.

The Hub provides a venue and support system for Australian companies doing business in Asia. A second home which leverages our close ties to Asia.

We target companies in industries that are an imperative for Asia and the NT.

MEMBER SERVICES

BOOK WORK SPACES
& EVENT SPACES



VIRTUAL OFFICES

Grow or expand your company into the Northern Territory market with a virtual presence

A business address in Darwin and a local contact number answered in your company name can make all the difference in Northern Territory business.

A Hub Virtual is the perfect solution if you require the occasional use of professional facilities with the perception of a permanent office in a prime Darwin CBD address.

Our virtual offices give you presence, flexibility and affordability at the world class DIH facility, plus an internally based employee to manage your business calls and mail.

You also get members privileges to the state of the art facilities at The Darwin Innovation Hub, including the use of our gallery break-out space and discounts on booking hub desks, meeting rooms and conference / event facilities.



CO-WORKING SPACES

We want to **Discover**, **Incubate**, **Accelerate** and **Expand** start-ups

We are committed to growing and supporting the NT startup community, with our partners the Northern Territory Government, and Charles Darwin University. Your startup will be supported by people who can take you to the next level.

Our ecosystem is structured to support exciting, scalable startups. Your startup will be supported by an ecosystem of mentors, investors, media contacts, industry experts and commercial enterprise.

Your membership includes 24/7 swipe card access, NBN Wifi internet connection, 6 bookable boardrooms, printing (B/W & color), unlimited tea & coffee, kitchen w/ microwave/fridge/kettle, bike storage, permanent mail address, discounts off bookings and ticket sales.

Our startup programs include Industry workshops, Scholarships, Expert in Residence, Mentors in Residence, Indigenous Programs, Migrant Innovation (NT) Programs and much more...





SERVICED OFFICES

The Darwin Innovation Hub offers private offices in a world class facility, without the high set up cost

Located conveniently in the heart of Darwin's CBD, The Darwin Innovation Hub manages prime ready-to-occupy office spaces.

Our furnished and serviced offices provide versatility and choice to meet your specific business needs. Our full-time reception staff, on site management and support services teams provide seamless assistance.

We provide you with the best working environment with tastefully designed, spacious office spaces and Gallery break-out space for your use.

All our serviced offices have generously sized corridors, natural light and can accommodate up to 6 people each. Or you can book several offices together to accommodate as many staff as you require.

With high speed NBN, daily office cleaning and access to meeting rooms, training and conference spaces, our serviced offices give you the ultimate business set up, without the fuss.

Lease an office for as long as you require, short and long term options available.





MEETING & EVENT SPACES

The Darwin Innovation Hub's prime CBD location, makes it the ideal space to hold your next meeting

Our Hub is an energetic and positive environment, beautifully designed and located in the heart of Darwin CBD.

Our dedicated event and meeting spaces, are designed to cater for small intimate meetings of 2 or 4 through to conferences and training seminars in enclosed suites capable of hosting up to 60 people, or hold a networking event in our gallery for over 250 people.

The spaces come equipped with state-of-the-art presentation and touch screen technology. Room layouts are fully flexible to accommodate any event you require.

We have flexible rates and booking times. Spaces can be hired on an hourly rate, for a half-day or full-day. We can also arrange catering services as required. Our Space Manager will meet with you to tailor an event to your requirements.

Be it networking events, breakout sessions, evening mixers, receptions, board meetings or team off-sites – we host all types of events!



SUPPORT SERVICES

We offer highly skilled support services and catering for you to book at your convenience

Let our expert staff provide a concierge service, deliver your mail or print/copy/scan and bind documents for your business.

Take the administrative burden off your staff members by handing over these tasks to us, allowing you to focus on your core business.

OVERVIEW

- State of the Art Video Conferencing
- High Speed NBN and WIFI
- Dedicated Support Staff
- On-Site Catering
- Print / Copy / Scan Hub

MEMBER PACKAGES

FEATURES, RATES
& CAPACITY



LEGEND



RECEPTION



GALLERY



MEETING ROOMS
1,2,3,4



BOARDROOMS
5,6



CONFERENCE &
TRAINING
7,8,9,10



DIH INCUBATOR



PASPALIS
HEADQUARTERS



CONFERENCES &
MEETING ROOMS



SERVICED OFFICES

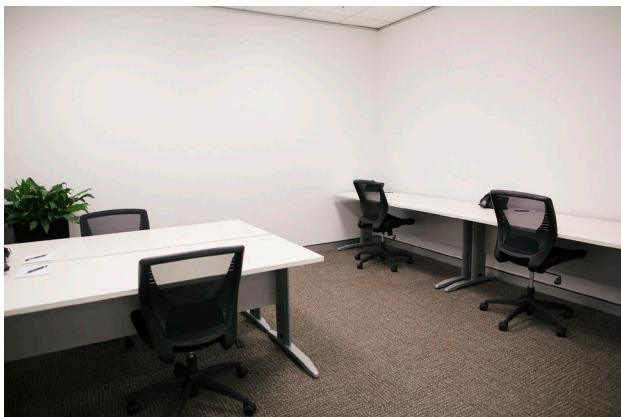
STANDARD INCLUSIONS

- Complete Audio Visual Equipment including PA system, microphone, lectern, laser pointer and dual LCD display screens
- Flip charts & whiteboards for use. Digital whiteboard capability.
- the DIH offers super high speed wireless internet connectivity
- Receptionist to answer your phones professionally and to meet and greet your clients.
- Tea and coffee-making facilities available.



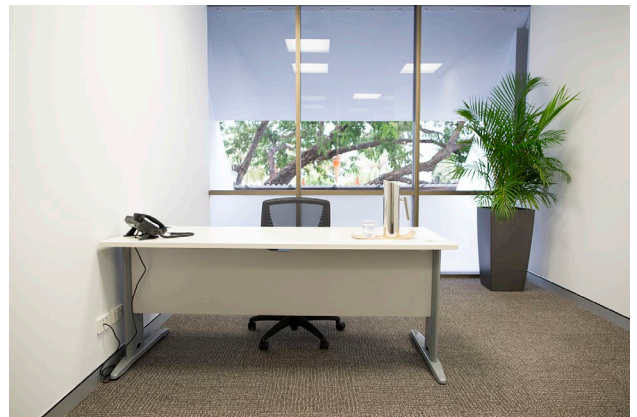
VIRTUAL, CO-WORKING & PRIVATE WORKING SPACES in the Darwin Innovation Hub

VIRTUAL OFFICE	BRONZE (Address)	SILVER (Mail & Address)	GOLD (Phone, Mail & Address)
Price per month	\$100	\$150	350



CO-WORKING

SHARED	DEDICATED
\$500 / month	\$700 / month



PRIVATE OFFICE

*\$1800 / month

Base monthly packages start at \$1750 a month*
**One-time setup fees & monthly charges are not included in package estimates*



BOOK OUT THE DIH GALLERY SPACE



SOUTH

Capacity up to 125 people

FULL DAY	\$2500
FULL NIGHT	\$3000



NORTH

Capacity up to 125 people

FULL DAY	\$2500
FULL NIGHT	\$3000



GALLERY FULL

Capacity up to 250 people

FULL DAY	\$4500
FULL NIGHT	\$5000

Have a conference, seminar or training event to organise

Our rooms are fully equipped to cater for groups up to 60 people or more...



BOUGAINVILLEA

Capacity up to 24 people

HOURLY	\$125
HALF DAY	\$400
FULL DAY	\$750
FULL NIGHT	\$1125



PANDANUS

Capacity up to 20 people

HOURLY	\$125
HALF DAY	\$350
FULL DAY	\$750
FULL NIGHT	\$1125



CARPENTARIA

Capacity up to 35 people

HOURLY	\$125
HALF DAY	\$425
FULL DAY	\$850
FULL NIGHT	\$1275

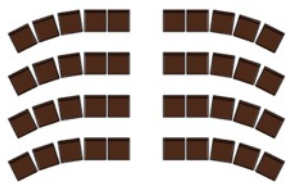


ORCHID

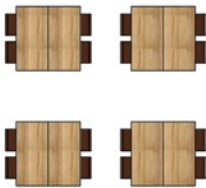
Capacity up to 60 people

HOURLY	\$250
HALF DAY	\$550
FULL DAY	\$1000
FULL NIGHT	\$1500

Layouts that suit any application



THEATRE



BANQUET



COCKTAIL



BOARDROOM



U-SHAPE / SQUARE



CLASSROOM

	BOUGAINVILLEA	PANDANUS	CARPENTARIA	ORCHID
THEATRE	35 <i>people</i>	30 <i>people</i>	40 <i>people</i>	80 <i>people</i>
CLASSROOM	16 <i>people</i>	14 <i>people</i>	24 <i>people</i>	60 <i>people</i>
BANQUET	24 <i>people</i>	16 <i>people</i>	24 <i>people</i>	40 <i>people</i>
U-SHAPED	16 <i>people</i>	16 <i>people</i>	18 <i>people</i>	26 <i>people</i>
SQUARE	16 <i>people</i>	16 <i>people</i>	16 <i>people</i>	26 <i>people</i>
BOARDROOM	16 <i>people</i>	16 <i>people</i>	18 <i>people</i>	30 <i>people</i>
COCKTAIL	26 <i>people</i>	24 <i>people</i>	30 <i>people</i>	60 <i>people</i>

GALLERY Use our gallery space, able to accommodate 250 of your guests

Need something smaller?

the DIH has a wide range of room sizes that suit informal catch-ups or full boardroom meetings.



MEETING ROOMS

Capacity up to 6 people

We have several smaller meeting rooms to book at your convenience

HOURLY	\$100
HALF DAY	\$200
FULL DAY	\$350



BOARDROOMS

Capacity up to 8 people

We have larger capacity rooms which suit small boardroom meetings

HOURLY	\$100
HALF DAY	\$300
FULL DAY	\$400



PREMIUM BOARDROOM

Capacity up to 10 people

Additional luxuries, including a fridge and sink (cold & hot water)

HOURLY	\$150
HALF DAY	\$450
FULL DAY	\$600

HUB DESK

Capacity up to 3 people

Book desk space in a co-working space

HOURLY	\$13
HALF DAY	\$25
FULL DAY	\$50

Need more time?

We offer highly skilled administration and support services
for you to book at your convenience.



Let our expert staff provide a concierge service, deliver your mail or print/copy/scan and bind documents for your business. Take the administrative burden off your staff members by handing over these tasks to The DIH, allowing you to focus on your core business.

	HOURLY	HALF DAY	FULL RATE
ADMINISTRATION SERVICE STAFF	\$60	-	-
LAPTOP HIRE	\$30	\$125	\$200
WEBCAM HIRE	\$25	\$60	\$90
VIDEO CONFERENCING	\$210	\$550	\$990
TELE- CONFERENCING	COST OF CALL + 30%		



Catering is available

please contact us for current pricing and options
(menu and pricing are subject to change).

TENTATIVE BOOKING

Tentative bookings will only be held for a maximum of seven (7) working days. If the booking is not confirmed before the end of this period Darwin Innovation Hub (DIH) reserves the right to allocate the room to another client.

Bookings outside of business hours incur a fee of \$40. Prices include GST and are valid from Jan 2020. Prices may be subject to change without notice.

CONFIRMATION

The confirmation of a booking is made once the booking form is completed and submitted. For bookings in any of the Training or Conference Rooms a deposit of \$150.00 must be paid within seven (7) working days after booking confirmation. After the seven (7) working day period is over and no deposit has been made, Darwin Innovation Hub reserve the right to cancel the booking and allocate the room to another client.

PAYMENT

Full payment must be paid within seven (7) working days after the invoice issue date. Payment must be made by Credit Card which is subject to a surcharge of 1.5%. If a different payment method is requested it must be arranged with the Conference Coordinator prior to confirmation of the booking. All payments failed to be made by due date will incur a late fee. Note: We do NOT accept American Express or Diners

CANCELLATION

In the case where a confirmed booking is cancelled, the client may be subject to pay a fee based on a percentage of the cost of the room hire inclusive of catering.

- Notification 30 days or more prior to function: full refund of deposit and no cancellation fee.
- Notification less than 30 days prior to function: No refund of deposit and no cancellation fee.
- Notification less than 14 days prior to function: No refund of deposit and cancellation fee (50% of room hire cost)
- Notification less than 7 days prior to function: No refund of deposit and cancellation fee (100% of room hire cost)

LIABILITY

The DIH reserves the right to refuse or cancel without liability, any functions deemed inappropriate by Management and will disrupt the productivity, security, reputation or smooth running of the the DIH and its tenants.

MARKETING

The DIH reserves the right to use your company or trading name in any promotional or marketing material it deems fit. This may be in the form of print, tv, radio or multimedia (including web). Example uses may include; promotional flyers, website case studies or social media marketing.

SET-UP AND VACATING OF ROOMS

Configuration of table and chairs, Visual and Audio will be set up prior to function by the DIH. Any alterations and additional set up by client needs to be allocated in the duration of the booking. Assistance in the setting up of rooms will be offered on the basis of staff available at the time. If patrons have not vacated room by the end of the hire period, the client will be subject to additional charges, and after hour charges if appropriate. Any goods left in the room of hire without prior arrangement will be considered abandoned and will be discarded.

VIDEO CONFERENCING

the DIH strongly advises that a trial is arranged between the client and the DIH prior to the video conferencing booking to ensure the equipment on both ends is compatible. In the case where the video conferencing is unsuccessful and the client did not arrange a prior trial, the client will be liable.

CATERING

Any catering (food and/or beverages) not arranged through the DIH will be subject to a flat rate cleaning fee of \$75.00

DISPLAYS AND SIGNAGE

Nothing is to be nailed, screwed, stapled or adhered to any surface apart of the building (walls, doors, floors, glass, etc)

DAMAGES

Clients are financially liable for ALL damages sustained to the DIH by the client and/or any patrons attending the function This can include however not limited to extra cleaning charges, cost to repair damaged furniture etc.

ROOM ALLOCATION

The DIH holds the right to re-allocate a booked function to an alternative room, if the original room booked is unavailable due to unforeseen circumstances or deemed inappropriate in the opinion of Management.

COMPLIANCE

The client must conduct their function in an orderly fashion and in full compliance with the DIH management and all valid laws.

RESPONSIBILITY

The DIH will not be responsible for any damage or loss of merchandise and equipment left in the the DIH prior, during or after the function Clients are advised to arrange their own insurance and/or security.

DARWIN INNOVATION HUB

Paspalis Centrepont Building
Level 1, 48-50 Smith Street
Darwin NT 0800 Australia

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E info@paspalis.com.au

DARWININNOVATIONHUB.COM.AU

CONTACT US

Please do not hesitate to
contact a member of our staff
regarding any queries you
may have, or to provide us
with feedback.

We look forward to hearing
from you soon.